# Ready to boost your bottom line?

The Electrical Business Alliance provides a number of competitive advantages to its members, which helps save customers money.

### A safer workforce saves money

Members of the Electrical Business Alliance receive the most rigorous industry safety training available anywhere. This includes years of advanced training in electrical procedures and job-site safety for workers and managers, along with specialized courses for specific job categories.

Because of their unparalleled commitment to safety and a documented record of safe business practices, *our members have earned the lowest workers'* compensation rates in the industry.

## **Professional standards lead to cost savings**

Nobody wants to work with businesses that are incompetent or unscrupulous. They are often the cause of job-site injuries and cost over-runs. At the very least, they make it challenging for everyone else to do the work at hand and cast a negative light on the entire industry.

Yet, this happens all the time on major construction projects. That's why our focus on standards and training isn't limited to workers – it includes business owners, managers and supervisors.

The Electrical Business Alliance offers classes and training materials to help people develop the skills they need to run efficient, competitive businesses in electrical contracting and related services. Course topics include estimating, accounting, effective supervision, inventory control, construction law and cash management. Like the training programs for individual professionals, the curriculum has been researched and developed by a national, non-profit foundation and *there is no other place in the Inland Empire that business owners and managers can get this industry-specific education*.

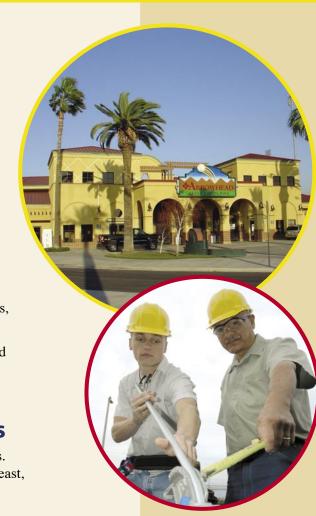
#### We've already invested in your success

The companies, educators and individual professionals of the Electrical Business Alliance have been working together for decades to make the electrical services industry safe, professional and fair. We invest heavily in top-notch training programs to ensure that our members can offer their customers superior services. Likewise, our members embrace a code of excellence that is unmatched in our industry.

If you run a business or organization, sooner or later you'll need to call somebody to construct, install or fix an electrical product or system.

When that day comes, call a member of the Electrical Business Alliance.

If you work in the electrical industry but are not a member, you owe it to your success to find out how much more you could do with the help we can provide.





Your source for certified electrical systems professionals



The Electrical Business Alliance is an industry association that unites businesses, educators and trained professionals who work in the construction, design, installation and maintenance of electrical systems and related equipment. Our members work in categories as diverse as corporate telecommunications, security and life safety systems, solar energy installations, power generation, audio/video communications, and comprehensive planning for new construction and remodels.

Founding members of the Electrical Business Alliance include The National Electrical Contractors Association (NECA) Southern Sierras Chapter, the International Brotherhood of Electrical Workers (IBEW) Locals 440 and 477, and the Riverside/San Bernardino Electrical Training Center.

#### Helping businesses, schools and public agencies

An important part of our mission is to provide local businesses, educational institutions and public agencies with the tools they need to make informed decisions about electrical construction and installation services.

Here are just a few ways the Electrical Business Alliance serves the Inland Empire:

- We help *local schools* save money by introducing them to more cost-effective ways to plan and execute large-scale construction projects.
- We help *business and facility managers* find the best electrical contractors for projects ranging from new construction to upgrades, repairs and maintenance.
- We help *government agencies* maximize taxpayer dollars by encouraging safe and ethical construction practices and the hiring of local businesses and workers.
- We help general contractors and construction managers by certifying a large pool of safe, highly trained professionals they can call upon to keep projects on time and on budget.

We can also make referrals to member businesses. With over 100 companies on our roster, we represent the largest group of certified electrical contractors and professionals in the Inland Empire.



## The best technology training in the industry

Training for our members is provided at the Riverside/San Bernardino Electrical Training Center – the *only* facility of its kind in the Inland Empire. Established in 1971 to provide comprehensive training for union electricians, the Electrical Training Center expanded nearly a decade ago to include training for certified low-voltage systems professionals.

The state-approved curriculum offered at this facility is researched and regularly updated by a national apprenticeship foundation, so it covers all the latest electrical technologies, systems and methodologies. The curriculum is also vendor-independent, which is vastly different from the training available to those who are not members of the Electrical Business Alliance.

Most non-members rely on short vendor seminars for industry-related education, but our apprentices work with a wide array of electrical technologies for three to five years before graduating to journeyman status. And advanced courses for journeymen are developed before widespread adoption of new technologies, so our members are always ahead of the curve.



#### **System Installation** and Maintenance

- Computer Networks
- · LAN/WAN
- Building Automation Fiber Optics Networks
- Fire & Life Safety
- Security & Intrusion Detection
- Closed-Circuit TV
- Telephone Networks
- Intercoms & Audio Communications
- Video Distribution

Card Kev Access

Nurse Call Systems

## **Guaranteed expertise** where it counts: *on the job*

Member professionals of the Electrical Business Alliance receive over 9,000 hours of education in the classroom and on the job before they are certified as journeymen. For most, that means a five-year commitment to training and a lifelong dedication to the industry. This long-range, hands-on approach helps people build the skill sets needed to save customers time and money every day.

In fact, the professionalism of our members stands in stark contrast to that of others in the construction industry who may do electrical work on one job and something entirely different on the next. It's unfortunate that many workers in the field are not trained, let alone certified, but we hope to raise awareness and standards to create safer, more productive workplaces for everyone.

For now, however, the Electrical Business Alliance provides the only assurance of competency for local electrical workers and businesses.



#### Hotels & Resorts Recreation Facilities Restaurants/Food Service

• Big Box Retail/Shopping Malls

**Project Experience** of Alliance Members

 Schools, Colleges & Universities Hospitals & Healthcare Facilities

- Government/Institutional Data Centers/Network Backbone
- Cellular Communication Sites
- Call Centers
- Manufacturing Plants
- Industrial Parks
- Distribution Centers
- Parking Structures
- Multi-Unit Residential
- Luxury Residential Water Treatment Facilities
- Auto Dealers
- Seismic Compliance Retrofits
- Design/Build

- Inventory Automation
- Industrial & Manufacturing Equipment
- On-Site Generators & Co-Generators
- Motor Control & Process Logic Controls
- Industrial Instrumentation Commercial Lighting (Interior & Exterior)
- Intelligent Transportation Systems
- Commercial & Residential Wiring
- Street Lighting/Traffic Signals