## THE STATE OF **FINANCIAL MARKETING**

The world of digital marketing is chock-full of opportunities for financial advisors. From social media to content marketing, independent financial advisors are seeing all kinds of success from their efforts.

## **SOCIAL MEDIA**

90%

of mass affluent consumers use social media.<sup>1</sup>

2/3

44%

of mass affluent consumers engage with financial institutions on social media.<sup>1</sup>

54% of Ultra High Net Worth (\$5m-25m) investors between the ages of

**Fastest growing** demographic on Twitter: 55-64<sup>3</sup>

## CONTENT **MARKETING**

use LinkedIn for financial

Companies that increase blogging from

3-5 to 6-8

**70**% 1-2

almost DOUBLE their leads.

than those that don't blog at all.5

Companies that only blog

FINANCIAL SERVICES

Rank highest in website conversions, compared to other industries.

43%

## **INCREASED BUSINESS**

\$1.9

2015

62%

Of advisors on LinkedIn reported getting new clients.8

2014 \$1.2 million

1/3 of LinkedIn users reported seeing over \$1mil in new AUM.9

For help getting your digital strategy up to par, contact FMG Suite today: https://fmgsuite.com/

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