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EMAIL CASE STUDY



Brunswick University Center 3605 Center Road Brunswick, OH 44212 (216) 987-5793

More Information



Take classes at Tri-C® in Brunswick

Brunswick University Center is an affordable choice for higher education. Save thousands completing an associate degree and transferring to a four-year university, or move seamlessly into a bachelor's degree program in accounting, business or criminal justice on-site through Franklin University or Tiffin University.

Fall classes begin Sept. 11

Apply Today





Save Money

You can save money earning your associate degree at Tri-C before transferring to a four-year university.
Our tuition is low, and we offer scholarships.

You can save time, as well as money, earning a bachelor's degree on-site or online through our university partners: Franklin and Tiffin universities.

Learn More







Easily Transfer

Transfer to a four-year university after completing your associate degree. Our Transfer Center can help you easily make the transition and the transition and the degree.

Take Evening Classes

Learn More



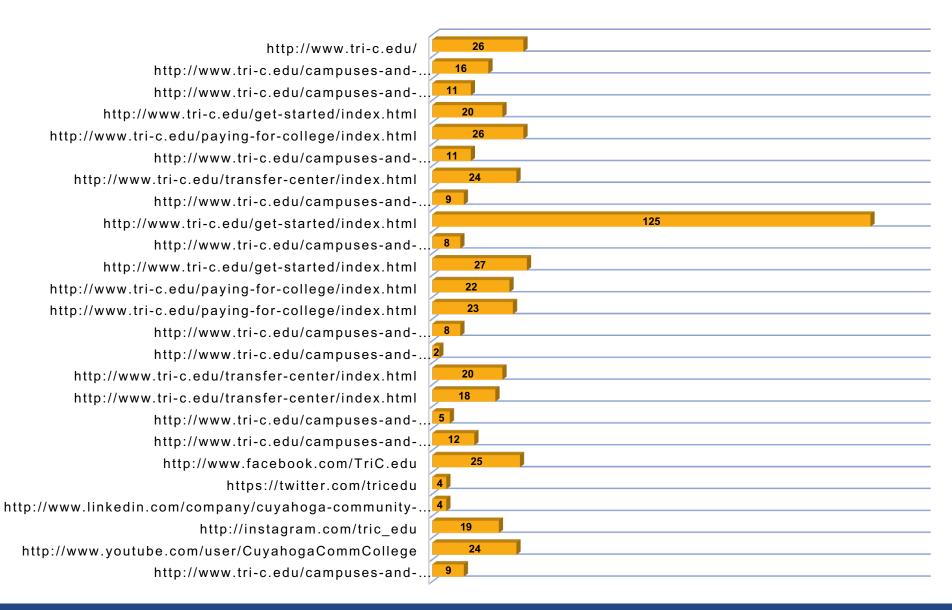
Brunswick University Center | 3605 Center Road, Brunswick, OH 44212 | 216-987-5793

DEPLOYMENT SUMMARY		
Deployment Date	07/18/17	
Delivered	50,000	
Opens	6,146 (12.29%)	
Clicks	498 (1.00%)	
Clicks-to-Opens	8.10%	
Mobile Opens	4,857 (79.02%)	
Mobile Clicks	404 (81.12%)	

TOP 5 CALLS-TO-ACTION	
Main Image	125 (25.10 %)
Apply Today Button	27 (5.42 %)
Header Logo	26 (5.22 %)
Navigation: Save Money	26 (5.22 %)
Facebook Icon	25 (5.02 %)
TOTAL TOP 5 CTAs	229 (45.98 %)

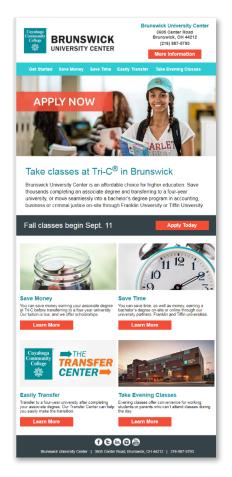
Targeting	Ages 24+, Seeking Bachelor's Degree, Interest in Continuing Education in Client Furnished ZIPs
Subject	Earn a Degree in Less Time for Less Money

EMAIL CAMPAIGN CLICK DETAILS: CUYAHOGA COMMUNITY COLLEGE



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RETARGETING CASE STUDY



EMAIL AD



RETARGETING AD (Shown: 160x600)

EMAIL CAMPAIGN	
Date Started	7/18/2017
Date Completed	7/24/2017
Messages Delivered	50,000
Email Responders	6,146

RETARGETING CAMPAIGN RESULTS		
Date Started	7/25/2017	
Date Completed	7/31/2017	
Impressions Ordered	20,000	
Email Responders Retargeted	5,048	
Clicks	209	
% Clicks To Impressions (Industry Average .15%)	1.05%	
% Of Email Responders Who Re-engaged	3.40%	

CLICKS / CLICK % GENI	ERATED	(TOP 4)
News Republic	27	0.14%
The Complete Alex Jones*	21	0.11%
Flixster	20	0.10%
SongFlip*	12	0.06%

^{*} Represents Bundles: An assortment of popular websites/apps

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Learn More

Take Evening Classes

Evening classes offer convenience for working

Learn More



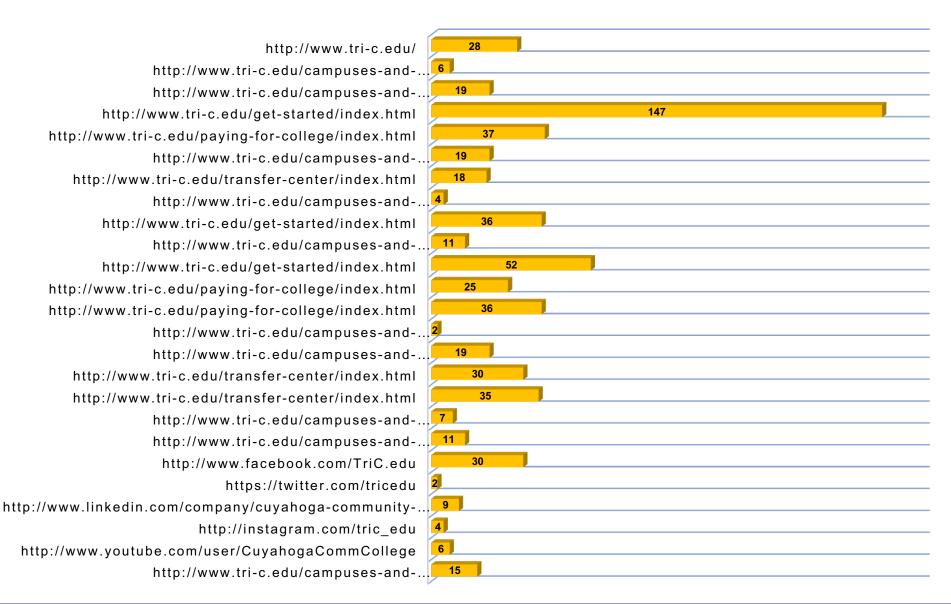
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DEPLO	DEPLOYMENT SUMMARY		
Deployment Date	07/27/2017		
Delivered	50,000		
Opens	6,233 (12.47%)		
Clicks	608 (1.22%)		
Clicks-to-Opens	9.75%		
Mobile Opens	4,728 (75.85%)		
Mobile Clicks	474 (77.96%)		

TOP 5 CALLS-TO-ACTION		
Navigation: Get Started	147 (24.18%)	
Apply Today Button	52 (8.55%)	
Navigation Save Money	37 (6.09%)	
Main Image	36 (5.92%)	
Save Money Learn More Button	36 (5.92%)	
TOTAL TOP 5 CTAs	308 (50.66%)	

Targeting	Ages 24+, Seeking Bachelor's Degree, Interest in Continuing Education in Client Furnished ZIPs	
Subject	Earn a Degree in Less Time for Less Money	

EMAIL CAMPAIGN CLICK DETAILS: CUYAHOGA COMMUNITY COLLEGE



RETARGETING CASE STUDY



Cuyahoga Community College Take classes at Tri-C® in Brunswick Fall classes begin Sept. 11 **APPLY NOW**

RETARGETING AD (Shown: 160x600)

EMAIL CAMPAIGN	
Date Started	07/27/2017
Date Completed	08/02/2017
Messages Delivered	50,000
Email Responders	6,233

RETARGETING CAMPAIGN RESULTS		
Date Started	08/03/2017	
Date Completed	08/09/2017	
Impressions Ordered	20,000	
Email Responders Retargeted	5,111	
Clicks	228	
% Clicks To Impressions (Industry Average .15%)	1.14%	
% Of Email Responders Who Re-engaged	3.66%	

CLICKS / CLICK % GENERATED (TOP 4)		
Dream League Soccer*	32	0.16%
OnsideSports	27	0.14%
Flow Free	18	0.09%
Case Opener Ultimate	11	0.06%

* Represents Bundles: An assortment of popular websites/apps

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Learn More

Take Evening Classes

Evening classes offer convenience for working students or parents who can't attend classes during

Learn More

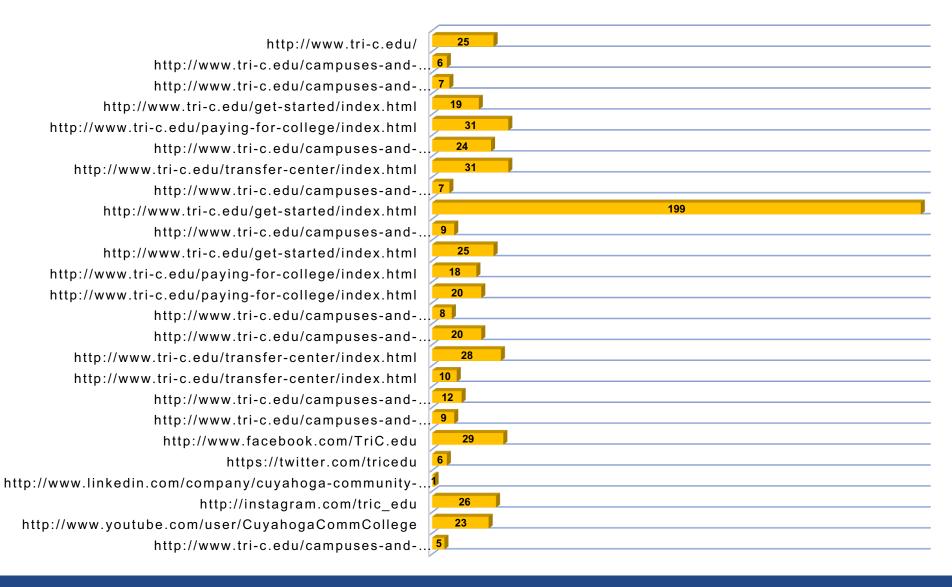
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DEPLOYMENT SUMMARY		
Deployment Date	08/08/2017	
Delivered	50,000	
Opens	5,399 (10.80%)	
Clicks	598 (1.20%)	
Clicks-to-Opens	11.08%	
Mobile Opens	3,833 (70.99%)	
Mobile Clicks	435 (72.74%)	

TOP 5 CALLS-T	TOP 5 CALLS-TO-ACTION	
Main Image	199 (33.28%)	
Navigation: Save Money	31 (5.18%)	
Navigation: Easily Transfer	31 (5.18%)	
Facebook Icon	29 (4.85%)	
The Transfer Center Image	28 (4.68%)	
TOTAL TOP 5 CTAs	318 (53.18%)	

TARGETING:	Ages 24+, Seeking Bachelor's Degree, Interest in Continuing Education in Client Furnished ZIPs
SUBJECT:	Earn a Degree in Less Time for Less Money

EMAIL CAMPAIGN CLICK DETAILS: CUYAHOGA COMMUNITY COLLEGE (BRUNSWICK)



RETARGETING CASE STUDY



Cuyahoga Community College Take classes at Tri-C® in Brunswick Fall classes begin Sept. 11 **APPLY NOW**

RETARGETING AD (Shown: 160x600)

EMAIL CAMPAIGN	
Date Started	08/08/2017
Date Completed	08/14/2017
Messages Delivered	50,000
Email Responders	5,399

RETARGETING CAMPAIGN RESULTS		
Date Started	08/15/2017	
Date Completed	08/21/2017	
Impressions Ordered	20,000	
Email Responders Retargeted	4,429	
Clicks	214	
% Clicks To Impressions (Industry Average .15%)	1.07%	
% Of Email Responders Who Re-engaged	3.96%	

CLICKS / CLICK % GENERATED (TOP 4)		
News Republic	30	14.02%
QuizUp*	23	10.75%
Flow Free	16	7.48%
Dream League Soccer*	10	4.67%

* Represents Bundles: An assortment of popular websites/apps

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Learn More



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DEPLO	DEPLOYMENT SUMMARY		
Deployment Date	08/24/2017		
Delivered	50,000		
Opens	6,290 (12.58%)		
Clicks	551 (1.10%)		
Clicks-to-Opens	8.76%		
Mobile Opens	4,408 (70.08%)		
Mobile Clicks	428 (77.68%)		

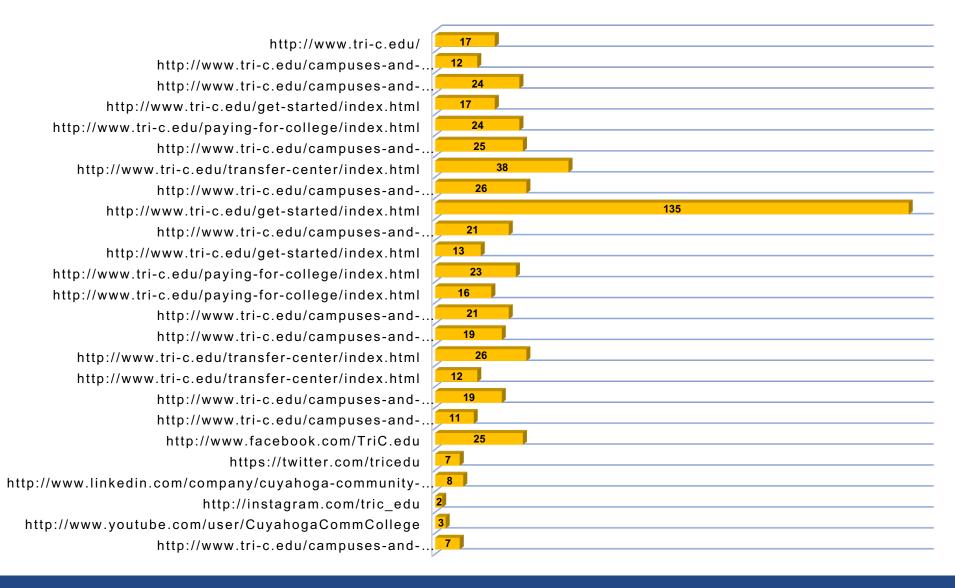
TOP 5 CALLS-TO-ACTION

	6)
Navigation: Save Time 25 (4.549)	
The Transfer Center Image 26 (4.72%)	%)
Navigation: Take Evening Classes 26 (4.72%)	%)
Navigation: Easily Transfer 38 (6.90%)	%)
Main Image 135 (24.5	60%)

ARGETING:	Ages 24+, Seeking Bachelor's Degree, Interest in
ARGETING.	Continuing Education in Client Furnished ZIPs

SUBJECT: Earn a Degree in Less Time for Less Money

EMAIL CAMPAIGN CLICK DETAILS: CUYAHOGA COMMUNITY COLLEGE (BRUNSWICK)



RETARGETING CASE STUDY



Cuyahoga Community College Take classes at Tri-C® in Brunswick Fall classes begin Sept. 11 **APPLY NOW**

RETARGETING AD (Shown: 160x600)

EMAIL CAMPAIGN	
Date Started	08/24/2017
Date Completed	08/30/2017
Messages Delivered	50,000
Email Responders	6,290

RETARGETING CAMPAIGN RESULTS	
Date Started	08/31/2017
Date Completed	09/06/2017
Impressions Ordered	20,000
Email Responders Retargeted	5,169
Clicks	206
% Clicks To Impressions (Industry Average .15%)	1.03%
% Of Email Responders Who Re-engaged 3.28	

CLICKS / CLICK % GENERATED (TOP 4)		
Shazam_iPhoneAPP	30	14.56%
TuneIn Radio	21	10.19%
Zedge Android 4.0+	16	7.77%
QuizUp*	14	6.80%

* Represents Bundles: An assortment of popular websites/apps