

## FACTS ABOUT

# Apothecary By Design

**Apothecary By Design is a rapidly growing specialty pharmacy with a high-touch service model and a mission of advocating for patients with complex, chronic diseases.**

Headquartered in Portland, Maine, with pharmacies there and in the Boston and Chicago metro areas, ABD is licensed to serve patients throughout the country. ABD is credentialed in the networks of leading health plans and pharmacy benefit managers, including Anthem, Catamaran, Express Scripts, and Prime Therapeutics.

## SPECIALTIES

- Fertility
- Cardiology
- Dermatology
- Gastroenterology
- Growth Hormone
- Hepatitis
- HIV
- Multiple Sclerosis
- Oncology
- Rheumatology
- Transplant

## QUALITY RESULTS

In an independently conducted 2016 quality survey:

- ABD scored **99% satisfaction** among patients – including 90% who were “extremely satisfied.”
- Clinicians reported **100% satisfaction** with ABD’s services, and 83% rated them “excellent.”
- **100% of clinicians and 99% of patients** would recommend ABD to others.

## PATIENT ASSISTANCE

**ABD accessed more than \$5 million in 2016 to help patients with the out-of-pocket costs of their medications.**



### The ABD Mission

*At Apotheary By Design, we are patient advocates.  
Our mission is to improve the quality  
and affordability of healthcare for the people we serve  
through innovative pharmacy practice.*

## QUALITY COMMITMENT

ABD holds accreditation from several of the country’s leading standard-setting organizations, and is among less than 27% of specialty pharmacies to earn dual accreditation from URAC and ACHC.



**ACCREDITED**  
Compounding Pharmacy



**ACCREDITED**  
Specialty Pharmacy  
Expires 07/01/2017



Reimagining Pharmacy Care, Inspired By You

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335 Bear Hill Road  
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## THE FUTURE OF PHARMACY

ABD has longstanding academic affiliations, and in 2016 teamed with the University of New England to launch one of the first residency training programs focused exclusively on specialty pharmacy.

## CERTIFICATION

The ABD team includes eight certified specialty pharmacists – among just 200 pharmacists throughout the country who hold this advanced clinical designation.

In addition, our team includes many certified pharmacy technicians and several certified HIV and HCV educators, signifying the professionalism they bring to their roles.

## THE ABD STORY

ABD was founded in 2008 as a community pharmacy by five partners, two of whom are still active in the business. With only a few employees, we all pitched in, and every team member answered the pharmacy's telephone.

Today, ABD is a portfolio company of BelHealth Investment Partners, and focuses exclusively on specialty pharmacy. ABD has grown to include two regional bases, and employs a team of over 100. And as in the beginning, a team member – a “real person” – always answers the phone.

## BUSINESS SUCCESS

- **Inc. 5000** ranking of fastest-growing private companies, 2014-2016 (#885 in 2016) 
- **Mainebiz** ranking as fastest-growing large company in Maine, 2015-2016
- **“Best Places to Work in Maine,”** 2014-2016 
- **Maine Governor's Award** for Business Excellence, 2015
- **“Business of the Year,”** Portland Development Corporation, 2014

## AUTHORIZATION SUCCESS

ABD has an 89% approval rate on prior-authorization requests and appeals for patients with hepatitis C, and an even higher rate for patients with chronic inflammatory diseases.



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