



Your local expert Education IT service provider on a personal level

We take away the burden of IT management enabling you to focus on education

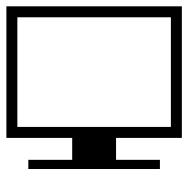
IT SUPPORT

CONSULTANCY

MANAGED SERVICES



Cloud
Computing



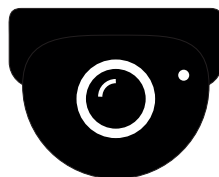
Audio
& Visual



Communication
& Telephones



Internet
Connectivity



CCTV &
Door Entry



Network
Connectivity

ABOUT US



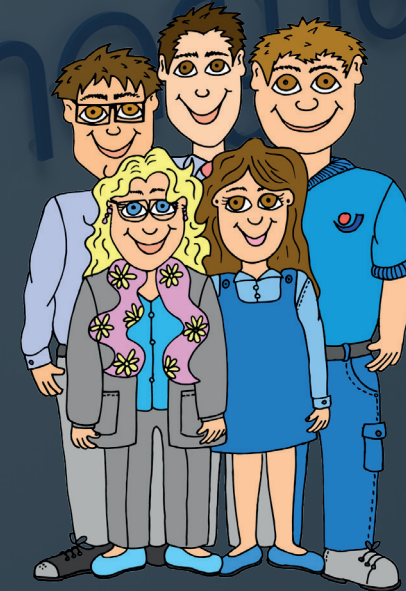
Primary Technologies is a forward thinking IT services provider specialising in education. Since 2011, we have been offering the highest quality IT service to a wide range of educational establishments in East Kent.

Our mission is to take away the burden of IT management to enable our clients to focus on education. We use cutting-edge technology and tailor our services to your needs.

Why Choose Us:

- Free ICT consultation
- Over 25 years experience in education
- Fully DBS checked personnel
- Bespoke services
- Onsite and Remote Support
- Can serve as 1st, 2nd or 3rd line support
- Offices in Folkestone, Kent

“With over 25 years experience in education we are well placed to look after your IT requirements”.



BESPOKE SERVICES

RELIABLE SOLUTIONS

PERSONAL APPROACH

WORKING WITH MULTI-ACADEMY TRUSTS



“We will work closely with the trust’s executive team, helping you develop and implement your MAT wide IT strategy”.

Primary Technologies are very experienced in working with Multi-Academy Trusts, providing professional services to help you in taking on other schools and re-brokering them into your Trusts.

The benefits of joining a multi-academy trust include better strategic management and accountability, as well as access to a wider range of resources and professional development.

We will work closely with the trust’s executive team, helping you develop and implement your MAT wide IT strategy. Our support might range from consultancy services to a managed service – taking care of all your needs for a fixed annual fee.

OUR ICT SERVICES



We will work with your finance team to offer the best value to your school. We help you budget proactively and recommend products that will last.

Your dedicated IT consultant will remain in close contact with you throughout the school week to ensure all your needs are met. A company director will be scheduled to meet with you on a regular basis to help maintain the relationship.

Onsite IT Support Services

Our onsite services enables IT Leaders to concentrate on teaching and let us worry about the Technical Issues. Your staff will have access to our online helpdesk so problems can be logged directly into our system.

ICT Consultancy Service

If you need advice on a major IT refresh, long term planning or even a second opinion - we can help. We can work with small, medium and large budgets and provide local, independent advice to help you put together your IT action plan.

New Build & Relocation Services

Whether you are relocating 1 computer or 400, we can help with office moves, including installation of data cabling, electrical work, planned server re-locations and any other services you require to keep you online, making sure that downtime is kept to a minimum.



BESPOKE SERVICES

RELIABLE SOLUTIONS

PERSONAL APPROACH

OUR ICT SERVICES CONTINUED...



Installation Services

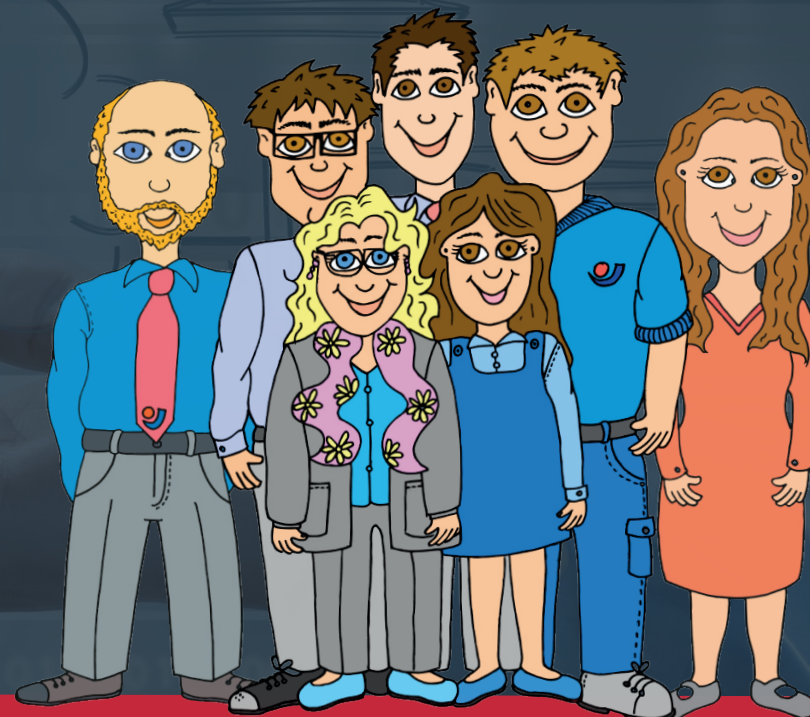
We can design, install and configure networks from scratch, and can help with a network overhaul or an upgrade.

Free School ICT Advisory Service

We can help you through the ESFA process ensuring that your application and provision is exactly what you need. We are experienced to help you through the tender process, working with Main or Regional Contractors as well as the Department For Education.

IT Helpdesk Service

In case your school already has a technician in place but you require occasional specialist help for particular tasks, we have a dedicated open year round Help Desk with a local senior technician to troubleshoot all software and hardware issues you might have. This service includes Free Annual IT Strategy Assistance & Planning and a single point of contact for the whole school.



BESPOKE SERVICES

RELIABLE SOLUTIONS

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OUR ICT SOLUTIONS

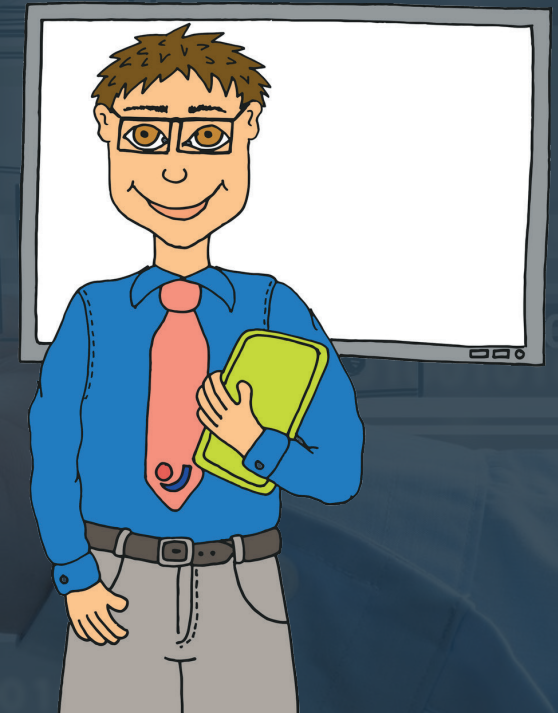


Our small team of friendly, local, technical experts is dedicated to offering the highest possible service – while offering excellent value.

We are recommended to 97.5% of our customers. We support primary schools, secondary schools and multi-academy trusts. We work with over 40 educational establishments in East Kent.

Our education clients have access to an on-site, frequent service, and have the same point of contact. We use cutting-edge technology and help you plan for the future.

- Cloud Computing
- Backup and Recovery
- Interactive Displays
- Telecoms
- ICT Procurement



BESPOKE SERVICES

RELIABLE SOLUTIONS

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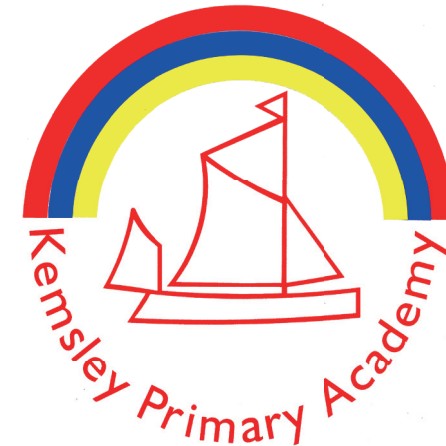


Kemsley Primary Academy - A Case Study

Kemlsey Primary Academy is a single form entry school that is part of the Reach2 Academies Trust. The school has one network which hosts both their administration and curriculum resources, it uses SIMS and a finance system called Corero, as well as a variety of hardware and software. The school was looking to outsource all their IT needs to a trusted provider.

Proposal

After a close consultation with the school, we developed a tailored support package which consisted of 4 weekly hours onsite, support with the Helpdesk available throughout the week, by telephone or email. All staff are able to raise queries through a shortcut on the desktop. Primary Technologies allocated a dedicated technician to manage the schools relationship ensuring that all their needs are met. Every six months, we sit down with the business manager, headteacher and IT Co-ordinator to review the 5 year plan.



Services Provided:

- Installation of Software / Upgrades to SIMS
- 5 Year Plan to help define ICT Strategy
- Audio & Visual Support etc..
- Onsite Repairs of Equipment
- Bespoke On-site Training
- Re-locating Equipment & Office Moves

Testimonial

"Primary Technologies provide superb support for the school with excellent response times, suggestions of how we can improve what we do and friendly service. I would recommend their services without hesitation."

Cathryn Andrews, Headteacher - Kemsley Primary Academy



Beacon School - A Case Study

The Beacon, Folkestone, formerly known as Highview and Foxwood Schools, is an all-age school that caters to students with complex needs and various learning difficulties. We started working with the school in 2015 assisting its move to a new location and continued to provide onsite support after the move.

Fully Managed On-site IT Service

We started fully managing the school's needs 12 months prior to the move, advising and implementing IT and AV solutions for the project. We worked closely with the main building contractors BAM to ensure student needs were being fully met.

After the move, we provided procurement services to centralise their supply chain of IT equipment and consulted on replacement assets. We continue to provide the school with fully managed IT support, making sure services meet the needs of all its students.



Services Provided:

- The installation of a specialist IT based sensory room
- Disposal of all legacy assets
- Main point of contact for all IT related contractors
- Designed Door Entry System – Fit for purpose
- Managed Telecoms Transitions
- Managed Internet Provision, ensuring up and running - on time.

Testimonial

"Thank you to Lewis and all his team to make our new build happen. We could not have done it without you."

Sarah Reardon, Business Development Manager, The Beacon, Folkestone

CUSTOMER TESTIMONIALS



Thank you to Lewis and all his team to make our new build happen. We could not have done it without you.

Sarah Reardon, Business Development Manager, The Beacon, Folkestone



Primary Technologies are an invaluable asset to our school. They provide a excellent, personal and friendly service which ensures all areas of ICT within the school run smoothly. Gone are the days of spending hours fixing problems as they are only a phone call away, no problem is too big or too small. Primary Technologies have tailored support to suit our needs. All staff would highly recommend.

Sarah Laws, Headteacher

Lewis ensured that the project was seamless, from start to finish. I would not hesitate recommending Lewis and his team for future projects.

Rose Bradley - Headteacher, Portal House School



Get in touch!

If you are looking for a change in your support service, whether it is one off or a regular support service, book your Free Consultation now:

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Telephone: 01303 847 390

Email: sales@primarytechnologies.co.uk