



Selling in a Low-Interest
Rate Environment:
**Are Annuities Your
"Ace in the Hole?"**

OnDemand Webinar

When interest rates are low many often feel the need to wait until the rates increase before making a decision on where to place their money. But what can that wait potentially cost them?

Since nobody can predict where interest rates will go in the future, for consumers sitting on cash "waiting it out," there may be no better time to take a look at a Fixed Index Annuity for a portion of their retirement savings.

We may think rates can't go any lower, but history has shown us that records are meant to be broken and that goes for record-low interest rates too.

The good news for clients?

FIA's guarantee a number of benefits *regardless* of the interest rate environment.

Watch the webinar where we'll be joined by Allianz Life Insurance Company of North America (Allianz). With over 120 combined years in the business, we'll talk about the value of selling an annuity in a low-interest rate environment.

Ask the Actuary

Stay until the end where we'll open the floor to Allianz actuary, Aaron Sorbel, who will answer your questions and discuss strategic changes Allianz made to continue to provide the benefits your clients are looking for in a low interest rate environment.



View the Webinar

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