Jonathan Carbutti
Managing Broker, Realtor, ABR
Carbutti & Co. Realtors

Carbutti & Co. Realtors, Wallingford's Homegrown Real Estate Leader

"Kaizen" is a Japanese term that literally means "change for the better" or "continuous improvement". Kaizen is a daily philosophy and process that goes beyond improvement. No other term can better describe Jonathan Carbutti's personal and business philosophy. People who know him will tell you that Jonathan brings a very unique perspective to real estate and provides a rare, magnanimous level of personal service.

Jonathan defines himself as an educator first, and real estate broker second. He enjoys educating the consumer, buyers and sellers alike, and dispelling many of the "myths" of buying and selling. A successful real estate investor as well, Jonathan is able to offer practical and useful advice whether you are a first-time investor or seasoned pro.

Jonathan is no stranger to hard work and perseverance. After graduating from college in 1995 Jonathan ventured to Japan to study Bujinkan Ninjutsu, a Japanese martial arts discipline. He also discovered and embraced "Kaizen," a Japanese philosophy that promotes the perspective of continuous improvement and "change for the better."

Jonathan was able to pursue his classical martial arts training in Bujinkan Ninjutsu with grandmaster, Dr. Masaaki Hatsumi, and other highly insightful practitioners in Japan, where taught English to Japanese school children. He achieved yondan (4th degree black belt) ranking, and is working towards Godan (5th dan) ranking. While living overseas he was fortunate to travel extensively and meet many lifelong friends with whom he stays in contact to this day.

In Japan, Jonathan met his future wife, Pittsburgh-born Caryn Holupoka, a union that got him thinking about family, friends, and his roots in Wallingford. In 1997, the couple moved back to Wallingford to start a family and Jonathan, still unsure about a career path, joined his father's real estate firm, Carbutti & Co.

Employing Kaizen principles to his real estate career, Jonathan developed an accommodating and motivational management style, earning him admiration and respect from colleagues and peers. At a time when the housing market was in full tailspin, Jonathan leveraged his perspective of continuous improvement to help maintain Carbutti & Co.'s success, despite the odds in a tumultuous market.

He incorporated technology tools to grow the family business, and in 2010, he purchased the firm from his dad. Today, Carbutti & Co. remains a local family- owned, independent real estate company experiencing unparalleled success. Utilizing cutting-edge technology and marketing tools like professional photography and video services to showcase the homes he lists, and his command of online marketing techniques that sell homes, Jonathan and his team of real estate pros are invested in the Wallingford community, and it shows.

Jonathan brings passion, commitment, and Connecticut's most innovative real estate team to the local landscape. Thoroughly grounded in his hometown of Wallingford, you could say that Jonathan has brought "change for the better" to the New Haven County, Hartford County, Middlesex County and Shoreline Area real estate marketplace.

When not working in real estate, Jonathan enjoys playtime with his children, Alyssa & Julian, a good book, and the "zen" of housework. He still loves to travel but tends to stay much closer to home these days.

Located in the heart of downtown Wallingford on South Main Street across from Town Hall, Carbutti & Co. sets the standard for real estate leadership in Connecticut. Carbutti & Co. is the only Connecticut real estate broker endorsed by Barbara Corcoran, founder of The Corcoran Group in New York, a real estate mogul, business expert and a "shark" on the ABC hit reality show Shark Tank.

Awards & Designations

Voted 1st Place "Best Real Estate Agent" - 2014, 2013, 2012, 2011, 2010 Record-Journal Reader's Choice Award

Voted #1 Real Estate Agency - 2011,2010, & 2009 Record-Journal Reader's Choice Award