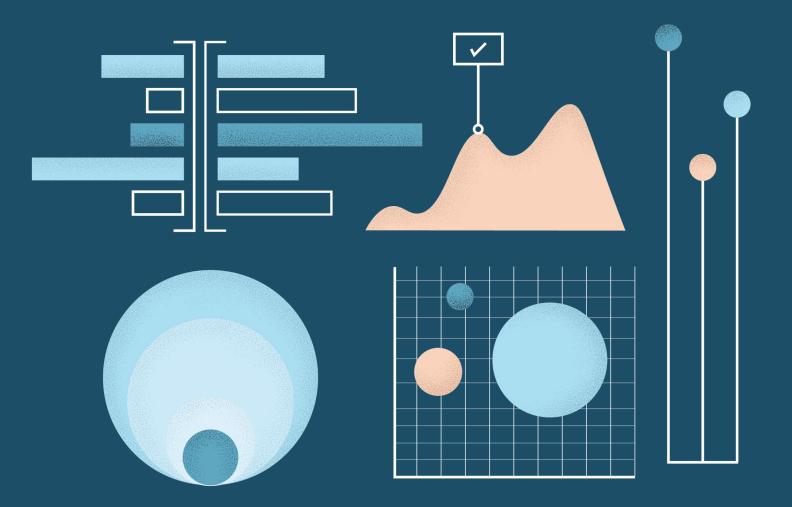


## Strategic insights powered by social data

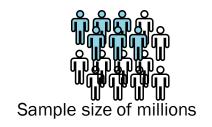


## Meet Social Standards

Social Standards is a comparative analytics platform transforming billions of social data points into benchmarked insights about every brand, product, feature, and trend consumers talk about.



Real-time organic consumer data





Detailed demographics & geographies



Ready-to-use structured data



Fast, efficient, cost-effective

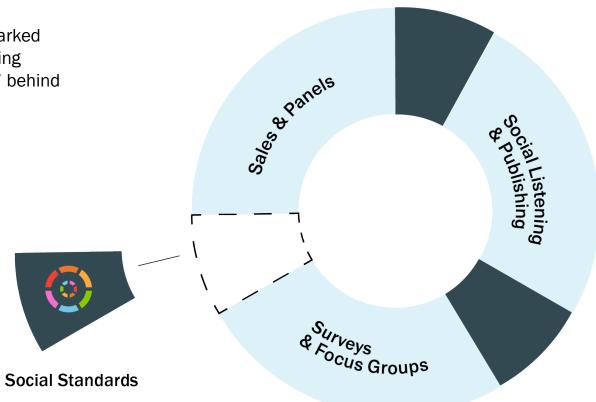


Explore trends, discover unknowns



## Social Standards bridges the gaps where traditional data sources fall short

With a sample size of millions and benchmarked insights into everything consumers are talking about, you can finally understand the "why" behind consumer behavior—and what's fueling the competition's success.

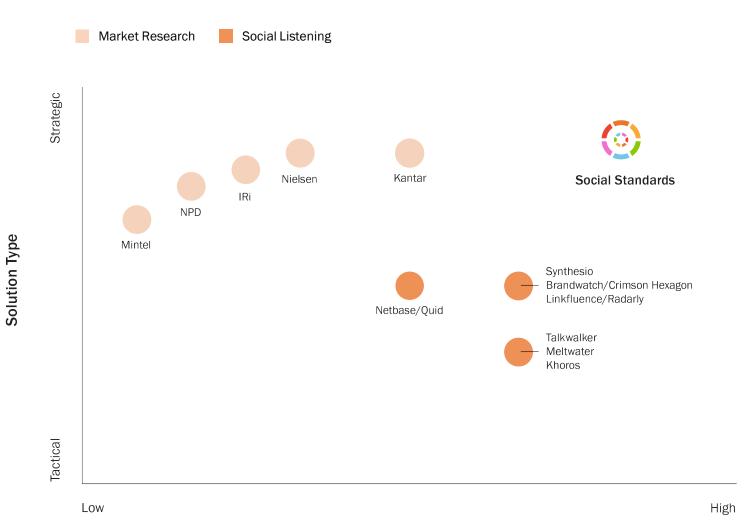


## **Social Standards:** Market Research

### **Powered By Social Data**

"Social" is in the name, but we have more in common with market research firms like Nielsen than with traditional social listening tools.

Our benchmarked social data helps you inform strategy at a high level, while social listening tools are designed to meet tactical needs.



**Social Data Capability** 

## How we do it





Combine the skills of expert linguists and proprietary software to organize

125 million unique keywords



Track

17,000

brands

1,500

products

3,900

benefits, concerns, qualities, & ingredients



Constantly update
26 months of
historical data



Provide access to ready-to-use data benchmarked against

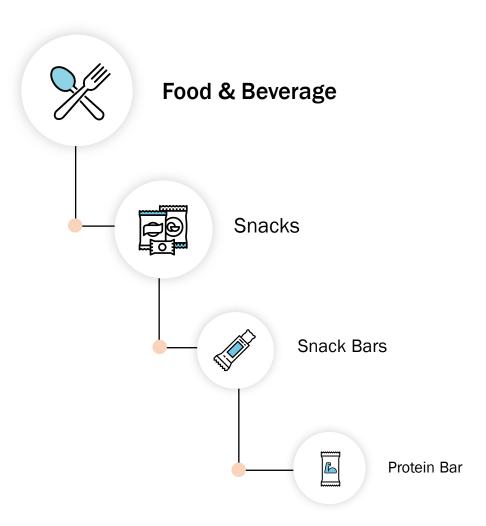
## 7 market verticals

through our interactive platform



# Our ready-to-use structured data makes Boolean queries a thing of the past

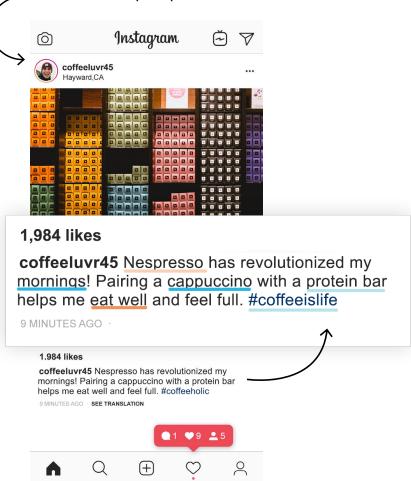
Our team of linguists & social media experts constantly update and refine our database to ensure that every brand, product, and descriptor you're interested in is ready for on-demand analysis.

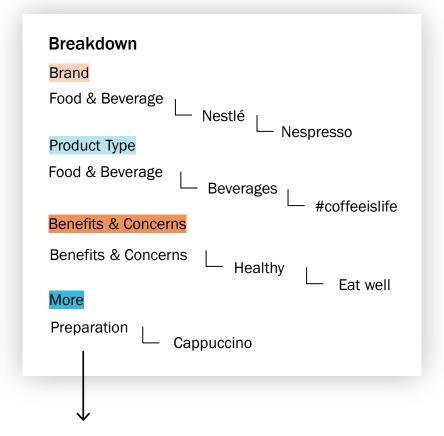


## **Transforming Social Posts** into Consumer Insights

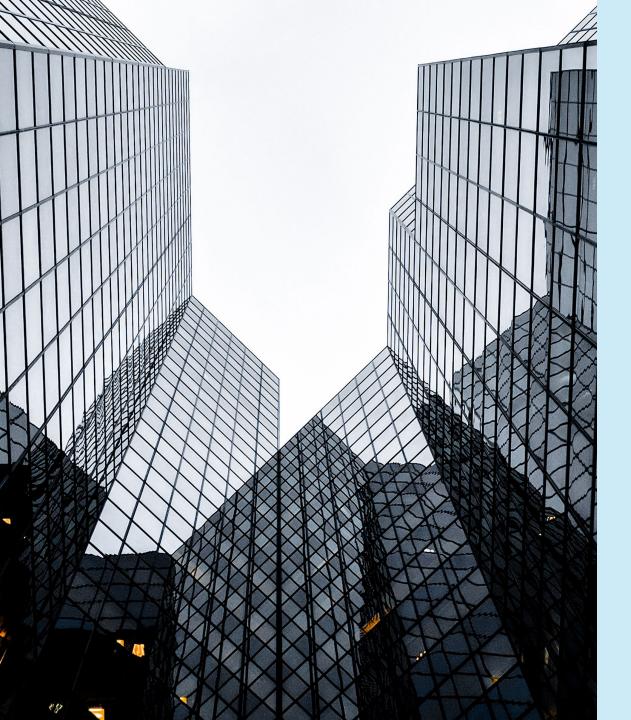
We organize social data into hierarchies within each market vertical, allowing you to benchmark performance, track trends, and measure market share.

Tracking the co-occurrence of keywords within social posts also gives us valuable data on the relationship between topics from the consumer's perspective





For example, "cappuccino" appears in over 5% of consumer conversations about Nespresso and is associated with the brand 14x more than the average Food & Beverage topic.



## Innovative brands use Social Standards' data to:

#### **Track Trends**

Track the leading market trends and confirm if a product or ingredient is a lasting trend or passing fad.

#### **Analyze Competitors**

Get intel on competitors and spot market gaps you can leverage to expand your share.

#### **Understand Consumers**

Analyze the consumer segments driving brand growth & develop strategies to target new cohorts.

#### **Inform Mergers & Acquisitions**

Understand what's driving the momentum of emerging brands and identify potential partnerships & synergies.

#### **Innovate and Evolve**

Discover emerging categories with mass-market potential and explore opportunities for innovation & expansion.

